

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY BRASILIA

AMCONSUL RIO DE JANEIRO

AMCONSUL SAO PAULO

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E.O. 11652: N/A

TAGS: BTRA, BR

SUBJECT: VISIT OF FORMER SENATOR GORE TO BRAZIL

1. FORMER SENATOR ALBERT GORE, WHO IS NOW A VICE PRESIDENT OF OCCIDENTAL PETROLEUM COMPANY AND CHAIRMAN OF THE BOARD OF ISLAND CREEK COAL COMPANY, WHICH IS A WHOLLY OWNED SUBSIDIARY OF OCCIDENTAL, PLANS TO VISIT BRASILIA, RIO DE JANEIRO, SAO PAULO AND BELO HORIZONTE DURING THE FIRST WEEK OF MARCH. HE WILL BE ACCCOMPANIED BY MRS. GORE AND THREE EMPLOYEES OF OCCIDENTAL AND ISLAND CREEK: ROBERT MC GEE, ROBERT BYRD AND WILLIAM MASON.

2. THE PRINCIPAL PURPOSE OF THE TRIP IS TO DISCUSS WITH APPROPRIATE GOB OFFICIALS AND STEEL INDUSTRY EXECUTIVES THE POSSIBILITY OF A JOINT VENTURE IN SOME OF ISLAND CREEK'S COKING COAL MINES IN THE US. ISLAND CREEK'S PROPOSAL IS THAT BRAZILIAN INTERESTS PUT UP ONE-THIRD OF THE CAPITAL (50 MILLION DOLLARS) AND RECEIVE TWO-THIRDS OF THE COAL PRODUCTION WHICH WOULD BE ABOUT 1.5 MILLION TONS PER

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YEAR OVER 20 YEARS OR SO.

3. WHILE IN SAO PAULO GORE INTENDS TO VISIT OCCIDENTAL'S HOOKER CHEMICAL DIVISION PLANT (VULCAN) AND IS INTERESTED IN DISCUSSING A VARIETY OF ISSUES, INCLUDING POSSIBLE

PURCHASE OF BRAZILIAN PRODUCTS, WITH REPRESENTATIVES OF PETROLEUM, CHEMICAL, PLASTICS AND FERTILIZER INDUSTRIES. (FYI. IF GORE FINDS GOB INTERESTED, HE IS PREPARED TO DISCUSS WITH PETROBRAS THE POSSIBILITY OF PARTICIPATION BY OCCIDENTAL IN PETROLEUM EXPLOITATION IN BRAZIL, BUT HE WILL PLAY THIS BY EAR AFTER ARRIVING IN BRAZIL.

END FYI)

4. BRAZILIAN EMBASSY HERE IS MAKING APPOINTMENTS FOR THE SENATOR WITH MINISTER OF MINES AND ENERGY, MINISTER OF INDUSTRY AND COMMERCE AND SECRETARY OF PLANNING FOR MARCH 4 OR AFTERNOON OF MARCH 3. GORE WOULD APPRECIATE YOUR CONFIRMING THAT APPOINTMENTS HAVE BEEN MADE. HE WOULD ALSO VERY MUCH LIKE TO CALL ON AMBASSADOR CRIMMINS.

5. TRAVEL AND HOTEL ARRANGEMENTS AS WELL AS VISITS TO CSN, USIMINAS, COSIPA, AND OTHER PRIVATE FIRMS ARE BEING ARRANGED BY OCCIDENTAL. PARTY'S TENTATIVE SCHEDULE IS:

ARRIVE RIO DE JANEIRO 12:25 A.M. MARCH 3 VIA PAN AM 443.
ARRIVE BRASILIA AROUND NOON MARCH 3. FLIGHT UNDETERMINED.
ARRIVE BELO HORIZONTE MARCH 5. FLIGHT UNDETERMINED.
ARRIVE SAO PAULO MARCH 6. FLIGHT UNDETERMINED.

DEPART RIO MARCH 8 AT 10:30 A.M. VIA PAN AM 444.

6.

ROBERT MC GEE PLANS TO ARRIVE RIO DE JANEIRO FEBRUARY 27 AND WILL CALL COMMERCIAL COUNSELOR FEBRUARY 27 OR 28.

7. AS RESULT OF OUR RECENT DISCUSSIONS WITH NATIONAL COAL ASSOCIATION AND LATER DIRECT CONTACTS WITH HIS PRINCIPAL EXECUTIVE OFFICERS, -- GORE IS QUITE AWARE OF GOB REPRESENTATIONS TO EMBASSY AND DEPARTMENT REGARDING SHORTFALL IN COAL DELIVERIES (INCLUDING FACT OF SILVEIRA'S LETTER TO SECRETARY). DEPARTMENT VIEWS
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SENATOR'S VISIT AS AN OPPORTUNITY TO DEMONSTRATE INTEREST BY USG AND US INDUSTRY IN FACILITATING GOB EFFORTS TO RESOLVE PROBLEM OF SHORTFALL IN COKING COAL IMPORTS. INGERSOLL

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